PHONE: +91-44-7160 1000 FAX: +91-44-7160 1010 CIN: L51102TN1946PLC001473 GST: 33AAACM2164L1ZL Website: www.mmforgings.com



#### M M FORGINGS LIMITED

CORPORATE OFFICE: SVK TOWERS, 8<sup>TH</sup> FLOOR, A25 INDUSTRIAL ESTATE, GUINDY, CHENNAI - 600032, INDIA.

Date: 12 August 2024

The Deputy General Manager Corporate Relationship Department. Bombay Stock Exchange Limited, Rotunda Building, P.J. Towers, First Floor, New Trading Wing, Dalal Street, MUMBAI –400 001 National Stock Exchange of India Ltd 'Exchange Plaza', Bandra – Kurla Complex, Bandra (E), Mumbai – 400 051

Dear Sirs,

Ref.: NSE: security code-MMFL –EQ; BSE: Security Code -522241

**Sub.: Performance Update** 

Please find enclosed herewith the presentation on Performance update for the Q1FY25.

Kindly take the same on records please.

Thanking you, Yours faithfully, For M M FORGINGS LIMITED

Chandrasekar. S Company Secretary





# M M FORGINGS LIMITED

# **INVESTOR PRESENTATION – Q1FY25**













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Shri. Vidyashankar Krishnan Chairman and Managing Director

#### **CHAIRMAN'S MESSAGE**

- With the blessings of the Almighty, your Company, MM Forgings Limited, inspite of various geopolitical tensions including Russian-Ukraine and Middle East conflicts, has continued to perform in a steady and phased manner in Q1FY25.
- ❖ Your Company continued to focus on Customer satisfaction, through quality, timely deliveries and competitive pricing and prioritizes "Forging Excellence" in product quality and stakeholder relationships.
- ❖ As Chairman of MMF, I am happy to announce the performance of the Company during the quarter ended 30 June 2024, highlighting its
  - 1. Financial performance both at standalone and consolidated basis
  - 2. Segment wise sales distribution
  - 3. Composition of the Board
  - 4. Forging ahead with Manufacturing excellence
- ❖ Further, your Company had completed issue of Bonus shares as declared in the previous Board Meeting held on 29 May 2024 at a 1:1 ratio, marking the golden jubilee year of Forging excellence.

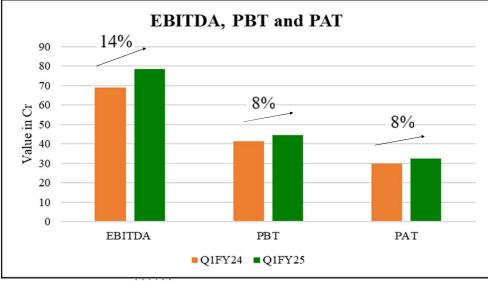


## FINANCIAL OVERVIEW – STANDALONE FINANCIALS

#	PARTICULARS (₹ IN CR.)	Q1FY25	Q1FY24	FY24	
1.1	Revenue from Operations	368.52	365.80	1,527.08	
1.2	Other Income	6.88	6.29	25.38	
1.3	Total Income	375.40	372.09	1,552.46	
1.4	Operating Expenses	296.99	303.15	1,238.69	
1.5	EBITDA	78.41	68.94	313.77	
1.6	Depreciation	19.44	18.10	72.49	
1.7	Finance Cost	14.54	9.61	42.56	
1.8	Profit before Tax and Exceptional Item	44.44	41.23	198.72	
1.9	Exceptional Items	-	-	0.71	
1.10	PBT	44.44	41.23	199.43	
1.11	Taxes (Including Deferred Tax)	12.01	11.25	53.96	
1.12	PAT	32.43	29.98	145.46	
1.13	EPS	13.43	12.42	60.26	

#### **Achievements during Q1FY25**

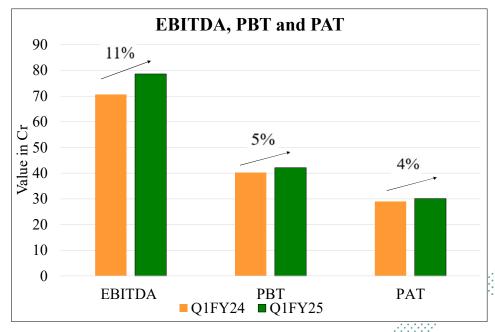
- 1. Operating EBITDA for Q1FY25 has reported at ₹78.41 Cr. with an increase of 14% as compared to Q1FY24.
- 2. PBT and PAT for Q1FY25 grew by 8%, as compared to Q1FY24.
- 3. Export sales grew by 9% reported at ₹137.52 Cr. as compared to ₹125.99 Cr. at Q1FY24.
- 4. Bonus shares at a 1:1 ratio, as approved by the shareholders, was credited to the shareholders' demat account on 26 July 2024. Accordingly, the diluted EPS on the enhanced capital for Q1FY25 will be ₹6.72.
- 5. Dividend declared on 29 May 2024 at ₹8 per share was remitted to the shareholders on 21 June 2024.





#### CONSOLIDATED FINANCIAL PERFORMANCE

	•••				
#	PARTICULARS (₹ IN CR.)	Q1FY25	Q1FY24	FY24	
1.1	Revenue from Operations	382.19	370.18	1,563.07	
1.2	Other Income	5.54	5.25	20.48	
1.3	Total Income	387.73	375.43	1,583.55	
1.4:	Operating Expenses	309.07	304.74	1,270.24	
1.5	EBITDA	78.66	70.69	313.32	
1.6	Depreciation	22.01	20.83	82.81	
1.7	Finance Cost	14.54	9.61	42.32	
1.8	Profit before Tax and Exceptional Item	42.12	40.25	188.19	
1.9	Exceptional Items	-	-	1.31	
1.10	РВТ	42.12	40.25	189.50	
1.11	Taxes (Including Deferred Tax)	12.01	11.25	54.46	
1.12	PAT	30.11	29.00	135.04	
1.13	EPS	12.47	12.01	55.94	



#### **Achievements during Q1FY25**

- 1. The Sales of DVS Industries (one of the WoS of MMF) has increased by 15% in Q1FY25 as compared to Q1FY24.
- 2. The overall consolidated turnover and EBITDA has increased by 4% and 11% respectively in Q1FY25 as compared to Q1FY24.

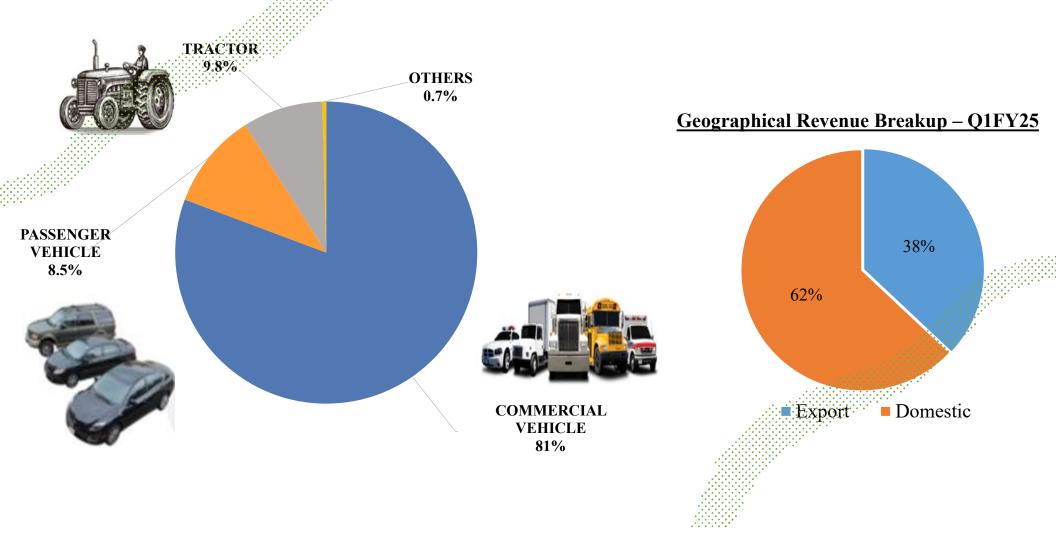


### INVESTMENT IN HEAVY FORGING DIVISION

- The Company has procured 16500 Ton Hot Forging Mechanical Press, the largest of its kind in the world.
- ❖The commencement of commercial production is expected in 12 to 15 months from now.



# MMF – SEGMENT WISE SALES DISTRIBUTION – Q1FY25







### **ISSUE OF BONUS SHARES - HISTORY**



#### 2<sup>ND</sup> BONUS ISSUE AT 1:1 RATIO



COMPANY DECLARED BONUS ISSUE OF SHARES FOR 2008THE SECOND TIME AT A 1:1 RATIO

#### **COMMEMORATING 50YEARS OF FORGING EXCELLENCE - 4<sup>TH</sup> BONUS ISSUE**



IN APRIL 2024, COMPLETED 50 YEARS OF FORGING OPERATIONS. DECLARES BONUS ISSUE OF SHARES FOR THE FOURTH TIME AT A 1:1 RATIO.



#### **BONUS ISSUE AT 1:1 RATIO**

COMPANY DECLARED BONUS ISSUE OF SHARES AT 2005 **1:1 RATIO** 



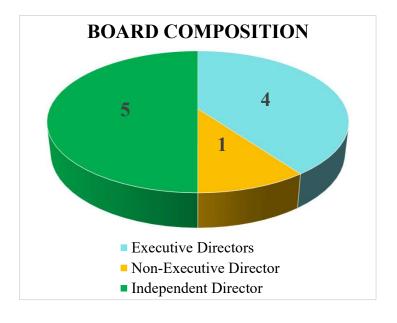
#### 3<sup>ND</sup> BONUS ISSUE AT 1:1 RATIO

COMPANY DECLARED BONUS ISSUE OF SHARES: FOR THE THIRD TIME AT A 1:1 RATIO

### **BOARD OF DIRECTORS**

# **EXECUTIVE DIRECTORS** Shri, VIDYASHANKAR KRISHNAN Shri, K. VENKATRAMANAN Chairman and Managing Director Joint Managing Director Shri. RAMNATH NAGARAJAN Shri. KRISHNAKUMAR RAMAN Director – Commercials **Director – Operations** Smt. KAVITHA VIJAY Shri. SHANKAR ATHREYA Shri. S. KRISHNAKUMAR INDEPENDENT DIRECTORS Shri. R. SUBRAMANIAN Shri. HARI SANKARAN







## FORGING AHEAD – WITH MANUFACTURING EXCELLANCE

10

Focus on improving sales keeping with market conditions

Targeting 90,000 MT for the production capacity of 1,20,000 MT

Concentrate on diversification strategy in order to capitalize on the increasing demand



Implementing Cost Control measures particularly focusing on reducing energy consumption

Focus on development of new products to bring in new business

Actively manage forex to optimize income and risk

Upgradation of SAP ECC to S4 Hana



# THANK YOU